



Improving Colorectal Cancer Screening Rates in North Dakota

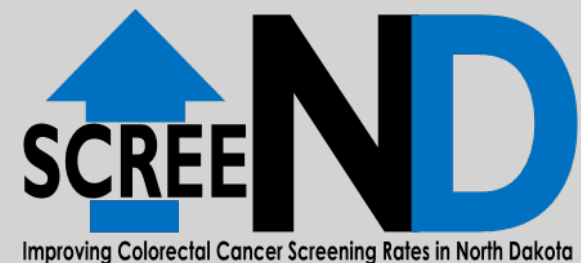
Patient Navigation



Quality Health Associates
of North Dakota

In my many years as a gastroenterologist, navigation is the only approach I have seen that resulted in colonoscopy completion by over 96% of patients....in an underserved, low-income, uninsured population, many of whom did not speak English, some of whom were homeless...the importance of the work that you are doing cannot be overstated.

Lynn F. Butterly, MD
Principal Investigator,
New Hampshire Colorectal Cancer Screening Program



Working Together to Bring Women Back for Screening

Several organizations worked together to help women in the Oglala Sioux Tribe get screened for breast and cervical cancer. The partners included the Oglala Sioux Tribal Health Education Program, the Avera McKennan Hospital & University Health Center's [Walking Forward research program](#), and the Pine Ridge IHS unit.

The Great Plains Tribal Leaders Health Board, an awardee of CDC's National Breast and Cervical Cancer Early Detection Program, also supported this effort by providing a patient navigator through the Walking Forward program. From July 2019 through August 2020, the patient navigator worked with staff at the Women's Clinic. She called or sent letters to women who were due for a cancer screening test. The patient navigator and clinic staff members also educated women about cancer screening and prevention. The patient navigator gave gas cards to 125 women who needed help with the cost of transportation to the clinic for screening. From February to August 2020, 225 women got screened despite the pandemic.

"A patient told me her provider informed her about the gas card that would help alleviate her travel expense, and that was the only reason she came to get her mammogram," a radiology technician at the Pine Ridge IHS unit said.

The certified nurse midwife who referred the patient added, "That patient was diagnosed with breast cancer. She had no symptoms but had not had a mammogram for years. Because of this program, we detected breast cancer early and saved this woman's life."

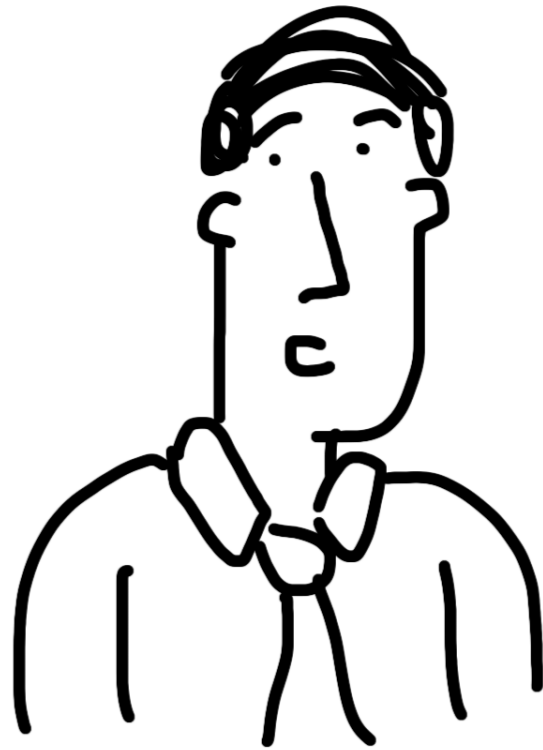
Early Detection Saves Lives

Stage 1: \$
Stage 4: \$\$\$

Late-stage cancer requires more expensive treatment. Colon cancer stage 4 treatment is three times more expensive than stage 1 treatment costs.



We have a high conversion rate. 98%
of our visitors exit the site confused.



Breaking Down Barriers

A complex mix...(alphabetical – no order)

- Belief that screening is not needed (no sx, no family hx)
- Bowel preparation unpleasant/Not understanding how to take the bowl prep.
- Challenges r/t child or elder care
- Difficulty getting time off work for prep/procedure
- Discomfort or fear of procedure
- Embarrassment/Modesty
- Fear of results/fatalism about cancer
- Geographically too far from endoscopy site.
- Homelessness
- Inability to identify someone to accompany the patient home on test day
- Lack of knowledge about colonoscopy
- Lack of knowledge about CRC and need for screening
- Lack of transportation to and from the procedure
- Mistrust of the medical system
- No insurance or being unaware that most insurance covers CRC screening with no out-of-pocket costs under the Affordable Care Act.
- No medical home
- Other priority health issues
- Provider did not recommend screening.

Reigniting colorectal cancer screening in response to the Covid-19 pandemic: A Playbook (NCCRT)

Overarching Messages to Guide Our Response to Delays in Screening:

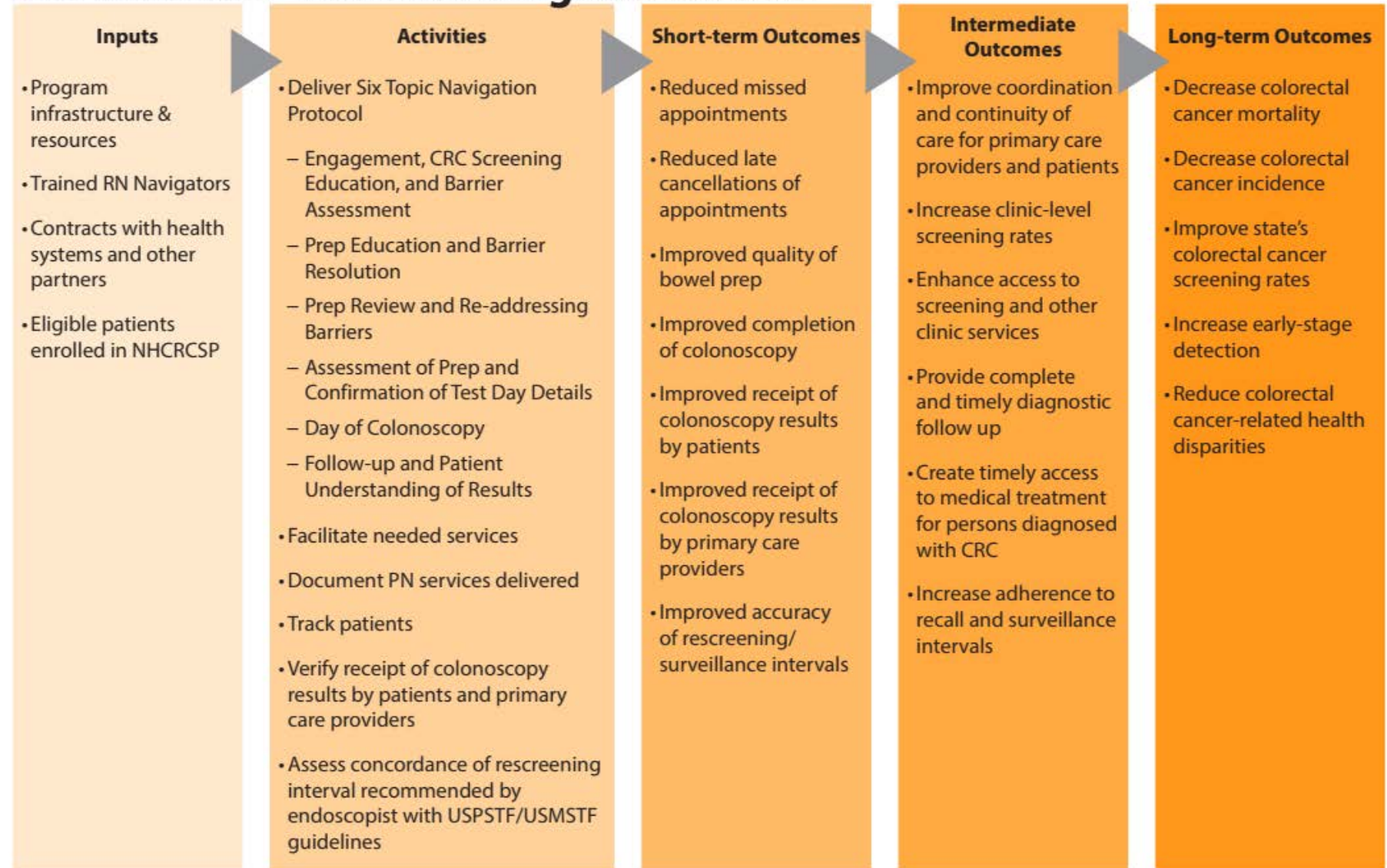
1. **There are several safe and effective tests to screen for colorectal cancer**, including stool tests (fecal immunochemical test [FIT], guaiac fecal occult blood test [FOBT], multi-target stool DNA [mt-sDNA]), and tests which provide a structural exam of the colon and rectum including colonoscopy, sigmoidoscopy, and CT colonography (also called virtual colonoscopy).
2. **Screening disparities are already evident and, without deliberate focus, are likely to increase as a result of the COVID-19 pandemic.** Efforts to promote screening in populations with low screening prevalence must be at the forefront of our focus and accelerated immediately.
3. **For those at the highest risk, access to colonoscopy should be prioritized.** While multiple screening options are now available to those at average risk, people at above average risk or high risk for colorectal cancer due to family history or a positive initial screening test should be given priority to complete colonoscopy.
4. Overcoming the screening barriers and delays resulting from the pandemic is urgently needed and will demand that organizations work creatively to find new solutions. **Close collaboration between every partner in the health care system and critical policy changes will help us accomplish this critical preventive health goal.**

- <https://nccrt.org/resource/a-playbook-for-reigniting-colorectal-cancer-screening-as-communities-respond-to-the-covid-19-pandemic/>



Sustainable Solution: Patient Navigation

The NHCRCSP Patient Navigation Model



(NHCRCSP Patient Navigation Replication Manual)

Core Elements of the NHCRCSP Patient Navigation Model

1. Nurse Navigators
2. Patient navigation champion with clinical expertise
3. Medical Oversight of the Navigation Intervention
4. Partnerships
5. Navigation Protocol – established topics at defined time intervals
6. Effective Data System
7. Philosophy of Shared Success

Six-Topic Navigation Protocol

Engagement, CRC Screening Education, and Barrier Assessment

Call and reach patient within 5 to 7 business days of Navigator assignment.

- Begin to establish rapport with the patient.
- Gain agreement on having a colonoscopy and endoscopy.
- Review program, including PN, purpose, and expectations.
- Discuss the purpose of a colonoscopy and endoscopy.
- Ask patient questions to assess understanding of the procedure.
- Review the patient's medical history, make notes, and address barriers.
- Verify receipt of written colonoscopy prep instructions.
- Have patient fill in the top part of the prep instructions, including endoscopy site address and phone number, and date and time for the procedure. ([Appendix F: NHCRCSP Sample Colonoscopy](#))
- Discuss pharmacy the patient will use to obtain the prep.
- Confirm the best time of day and best phone number to reach the patient.
- Ask for an emergency contact number and reachability.
- Assess barriers to colonoscopy, especially phone access. Discuss solutions to overcome them.
- Set date and time for the next call; tell the patient to call you.
- Ask the patient to leave you a voice mail with a message.

Navigator Follow-up

- Update notes in data system.
- Document the patient barriers and determine solutions.
- Address barriers.
- Record all calls and plans in data system.

Prep Education and Barrier Resolution

Call and reach patient at least 5 to 7 days prior to the procedure.

- Continue to build trust with the patient.
- Confirm colonoscopy date, location, and time.
- Discuss arrangements for patient pickup the prep.
- Address any transportation barriers.
- Review prep instructions in the patient's primary language.
- Review what to have on hand in case difficulties arise, and any barriers.
- Assess understanding of prep instructions.
- Offer link to YouTube prep video ([watch?v=xd1N0W0cd5A](#)). If the patient does not have access to a DVD player.
- Re-address potential barriers to prep.
- Confirm patient has someone to accompany them to the procedure.
- Confirm patient has someone to accompany them to the procedure. ([Appendix F: NHCRCSP Sample](#))
- Set date and time for next call; tell the patient to call you.

Navigator Follow-up

- Update notes in data system.

Prep Review and Re-addressing Barriers

Call and reach patient 1 to 2 days prior to start of the prep.

- Confirm prep instructions.
- Ask patient to call you if they have questions.
- Review prep instructions.
- Re-address barriers.
- Confirm patient has someone to accompany them to the procedure.
- Call the medical center to confirm the appointment.
- Set the date and time for the next call.

Navigator Follow-up

Follow-Up and Patient Understanding of Results

Call and reach patient, ideally 2 to 4 weeks after procedure when all of the above are complete.

- Confirm that the patient received and understands the colonoscopy results.
- If the patient has not received results (by letter or phone), work with endoscopy center or provider to send the results and call the patient again to check receipt. (NHCRCSP Navigator should never be the one to communicate the results to the patient.)
- Confirm the patient understands when he or she should have a colonoscopy again and affirm the importance of future screening or surveillance colonoscopies. Emphasize the importance of future screening and of screening for other family members if indicated.

Navigator Follow-up

- Update notes in data system.
- Record all calls and plans in data system.
- Ask for feedback about the program.

Day of Colonoscopy

Call and reach patient or leave voice mail on day of scheduled colonoscopy.

- Obtain information about the patient's experience.
- If a voice mail message is left, ask patient to call you.
- Provide information and support if needed, based on patient's experience.
- Notify Medical Director of any complications reported.
- Set date of next call and tell the patient to contact you.

Navigator Follow-up

- Update notes in data system.

Assessment of Prep and Confirmation of Test Day Details

Call and reach patient or leave voice mail the evening before the procedure.

- Discuss how the prep is going and review the next morning's prep and diet instructions.
- Answer any questions, provide support, and offer strategies to complete prep.
- Confirm the appointment time, address and name of endoscopy facility, and transportation to and from the endoscopy site.
- Tell patient you will call him or her tomorrow evening after the test.
- Re-address barriers and questions from the last call.
- Confirm who will accompany the patient home from the procedure and transportation.
- Confirm patient has endoscopy center contact number for day of procedure if he or she needs to cancel or has questions for the center (rather than the Navigator).

NHCRCSP Outcomes

Results of the comparison study showed that the navigated patients were:



11 times
more likely
to complete
colonoscopy than
non-navigated patients.

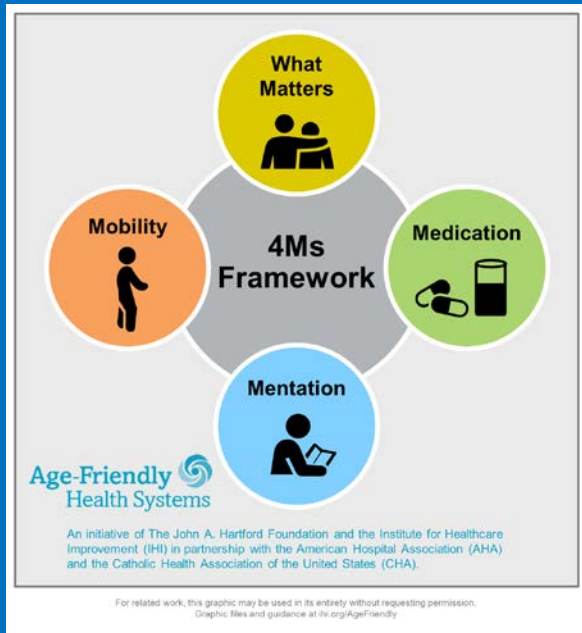


40 times
less likely
to miss the
colonoscopy
appointment.



6 times
more likely
to have adequate
bowel prep than
non-navigated patients.

How Does the Age Friendly 4- M's Framework Fit In?



What Matters: (Refer to module 3)

- Choice of test
- Understanding of risks
- Clear instructions to complete the chosen screening test.

Medications:

- Colonoscopy consideration of altering/stopping meds before procedure and resuming following procedure
 - Blood thinners, diabetes meds, iron supplements
 - Prescription pain meds (do not stop)
- Colon prep instructions

Mentation: [3 Biggest Fears About Getting a Colonoscopy - Ask Dr Nandi](#)

- Fears:
 - It's going to be embarrassing
 - It's going to be painful
 - I'm afraid to get the results
- Colonoscopy and dementia? Experts agree it's a bad idea.

Mobility

- What special instructions might be needed to prepare someone with limited mobility? Falls Risk Assessment? Do they need an assistant?
- Transportation/Driver day of colonoscopy

Using Medicare Annual Wellness Visits

- Visit to develop or update a personalized prevention plan and perform a Health Risk Assessment
 - ✓ Covered once every 12 months
 - ✓ Patient pays nothing (if provider accepts assignment)

[A Framework for Patient-Centered Health Risk Assessments- Providing Health Promotion and Disease Prevention Services to Medicare Beneficiaries \(cdc.gov\)](#)

Do you currently provide patient navigation services?

- How much time did it take to get running efficiently?
 - Purpose/Mission/Processes/roles
 - What were key lessons learned?
 - Who were your partners?

- Did you set goals or expected outcomes for your program?
 - How do you track your progress?
 - Team communication?

- How and who did you select as your patient population?
 - Is this reassessed on a regular basis?

- How did you secure leadership support?
 - Funding sources?
 - ROI/Reduce lost revenue?
 - Philosophy of population health?

Did you know?

- Medicare Loophole Bill has PASSED (12/22/2020)
 - Legislative process began in 2012
 - Gradual phase out of the out-of-pocket cost over time, rather than removing it immediately. Patients will be responsible for a decreasing coinsurance with the cost being completely phased out by 2030.

Resources for the Journey Ahead

Resources: www.ScreenND.org

- [NCCRT Playbook](#)
- [NHCCSP: Patient Navigation Model Replication Manual](#)
- <https://fightcolorectalcancer.org/>
- [Dr. Nandi: 3 Biggest Fears...colonoscopy](#)

Next Steps

- Consider reserving a team meeting agenda to discuss the barriers list and see how many of those you can resolve.
- Discuss with your team who may be the most appropriate patient's for navigation services.
- Evaluation:
 - <https://www.surveymonkey.com/r/ScreenND>
[Module 4 121421](#)

Next Call: January 11, 1pm CT/Noon MT. Topic: Crappy Communication (pun intended), with Guest: Beverly Greenwald!

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